

# Financial Literacy for Youth Presented in a Virtual Environment

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## ABSTRACT

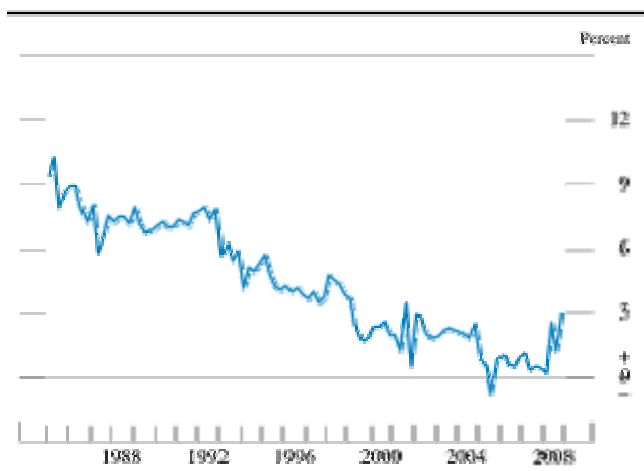
*Game-like 3-D virtual worlds have become popular venues for youth to play, explore, and interact with friends. To bring vital financial literacy education to them in places they frequent, we have formed a multi-disciplinary team of computer scientists, educators, and financial experts to develop a youth-oriented financial literacy education game in the Second Life 3-D online virtual world. This paper presents the design and development process of this game, as well as its learning effectiveness in classrooms and lessons learned in the process.*

## 1. INTRODUCTION

### 1.1 Need

As we write this paper, the financial conditions within the United States and the world continue to deteriorate at alarming rate. Every day, we are hearing more disturbing news; declining stock portfolios, decimation of retirement accounts, record post war unemployment projections, failure of iconic national companies and massive government spending packages to curtail the damage. Even before this financial crisis exploded, the US consumer (the driving force behind the latest global economic expansion) was feeding this fire with record borrowings and virtually zero savings plans. In fact, as the chart below highlights, personal savings actually dipped below zero in 2005.

27. Personal saving rate, 1985–2008



NOTE: The data are quarterly and extend through 2008:Q4.  
SOURCE: Department of Commerce, Bureau of Economic Analysis.

Figure 1. Personal saving rate, 1985-2008 [1]

So how is this pertinent to an academic paper on 3D immersive learning? Perhaps it highlights the continued need for financial education. Perhaps

it is an indictment on past financial educational initiatives that have arguably left the majority of our population ill prepared to manage one of the most critical aspects of their lives; their finances!

To set the framework of this initiative's goals, perhaps we should first ask a series of questions.

1. Is financial education a viable solution to prevent poor financial decision making?
2. Are the current forms and delivery channels of financial education sufficient to inform future generations and prepare them for financial success?
3. Will financial education become a stronger focus of educators and legislators?
4. How can a video game make a difference?

In this paper we will begin to highlight the importance of 3D immersive learning as a future educational option for this issue. There are reams of information and pertinent statistics associated with this crisis. As with any statistic, there are usually more pertinent details behind the data, however, one thing is indisputable: We will all be forced to make critical financial decisions throughout our lifetime, and if we are not educated enough to make informed decisions, then we will continue to see an increase in the disturbing trends I have highlighted below.

Some key statistics that highlight the need for action:

#### **Lack Of Assets**

- Fully one quarter of the US population is asset poor. (Asset Poor is if a family had to live only on their net worth -- savings, home equity and other assets -- they could survive at the poverty level for three months.)

<http://www.assetbuilding.org/node/1124>

- 46.8% of asset poor families actually have zero or *negative* net worth.

<http://www.assetbuilding.org/node/1124>

- 26 percent of white children, 52 percent of African-American children, and 54 percent of Hispanic children start life in households without any resources for investment.

<http://www.assetbuilding.org/node/1124>

#### **Debt**

- In 2005, household debt amounted to over 130% of disposable personal income.<sup>4</sup>

<http://www.assetbuilding.org/node/1124>

- There has been a 40.63% increase in home foreclosures from Dec 07 to Dec 08 -

<http://www.realtytrac.com/ContentManagement/pressrelease.aspx?ChannelID=9&ItemID=5807&acct=64847>

- In 2005, 9 out of every 1,000 adults declared bankruptcy.  
<http://www.assetbuilding.org/node/1124> (a number that will surely grow in the years ahead, despite legislation to make declaring Bankruptcy more difficult in 2005)

#### **Lack of financial Knowledge [B]**

[B] Jump\$art Coalition, 2007, Making the Case for Financial Literacy [online], available: [www.jumpstart.org/upload/Making%20the%20Case%202007.doc](http://www.jumpstart.org/upload/Making%20the%20Case%202007.doc) [accessed: March 4, 2008]

- According to a 2007 survey by The Hartford Financial Services Group, Inc. the majority of college students say they learn more about personal finance from their parents, but less than half of Students say their parents make a consistent conscientious effort to teach them.
- This same study stated that students and parents agree that college students are not sufficiently prepared to deal with the financial challenges that lie ahead. Less than one-quarter of students (24%) and only 20% of parents say students are very well prepared to deal with the financial challenges that await them after graduation.
- Further, this study stated that more than three-quarters of students (76%) wish they had more help preparing for their financial future.
- According to a back-to-school survey by Capital One, 49% of teenagers are eager to learn about money management, but only 14% have taken a class on the topic
- According to survey of parents by Visa, 70% of parents surveyed said their child has not had any formal training in money management.
- 50-55% average score on financial awareness test by 12th graders. [A]

[A] K. Palmer, "Financial Literacy Crisis," *USNews*, April 2, 2008. [Online]. Available: <http://www.usnews.com/articles/business/your-money/2008/04/02/financial-literacy-101.html>. [Accessed: March. 4, 2009].

If this has not highlighted the need for continued innovation for financial education, then perhaps

the following statement may crystallize why relevant formats are needed for the younger generation.

"For many Americans, talking about money is at least as uncomfortable as discussing sex. A recent Charles Schwab study found that most parents felt better prepared to give their teens advice on the 'birds and the bees' than on investing. That taboo may explain why Americans are so inept when it comes to making some of the most important decisions of their lives." [A]

So if parents are ill prepared to teach their children, the schools are not prepared to teach it, and current financial education formats are showing limited success in modifying behavior, then an immersive learning video game may be a good start!

The initial goal of this project was to enhance financial education for the younger generations by creating an engaging 3D multiplayer game focused not only on providing information, but creating a safe format for players to actually take part in virtual financial transactions. This immersive format will therefore expose them to various aspects of financial transactions they will be exposed to later in life, and more importantly, help modify their future behavior because they have experienced the event in the game.

This paper will explore the promising aspects of 3D virtual worlds as a viable educational tool and specifically highlight the early indications of potential for a financial education game. [C]

[C] J. Wagner, "Virtual World Population: 50 million by 2011," *The GigaOM Network*, May 20, 2007. [Online]. Available: <http://gigaom.com/2007/05/20/virtual-world-population-50-million-by-2011>. [Accessed: March 4, 2009].

## 1.2 Literature Review

The appeal of state of the art technology for educational purposes has been studied and exploited in a number of applications. Throughout the years, as new entertainment technology became available, there have been efforts to use that media for educational purposes.

One successful innovation was the adaptation of broadcast television by PBS for the Sesame Street educational programs, beginning in the late 1960's. Over the subsequent years, and in keeping with media technological advances, there have been creative applications of interactive instruction. These are attractive to students, educators and parents. Commonly referred to as edutainment, these applications meet the student where his interests lie, and may be more effective than other communication modes [2].

Currently, there is interest in expanding the participation of teens and young adults from online virtual social interaction to online educational activities. This can improve students' life skills while serving the interests of corporate or academic sponsors. Evidence of amusement oriented interactive game play transition to edutainment may be found in the rapidly expansion in Second Life university course offerings. An example of a recent Second Life business continuing education application is CPA Island, sponsored by the Maryland Association of Certified Public Accountants (MACPA). Visitors have the opportunity to interact with others while participating in seminars and self guided continuing education. This provides young professionals with an exciting format for learning about accounting matters [3].

Another business education opportunity in Second Life is presented by Wood et al. [4] who address advances and changes in marketing and sales training delivery modes. They discuss the increasing preference for online instructional delivery. Convenience, quality and appeal to young users are all enhanced by online delivery. Advances in the areas of distance learning are discussed by Wood et al. [4] and by Johnson [3] and Allen and Seaman (2006) [5], who describe the transition of distance learning from correspondence courses to methods of delivery that incorporate videoconferences, email and websites that are specific to individual courses. Teens are more attracted to computer based instruction because of their heavy exposure to a variety of internet activities, such as YouTube,

email, IM, and relationship websites such as MySpace and Facebook. Online learning activities are a natural extension of the media with which they are comfortable.

A discussion of Purposeful and General Purpose Virtual Worlds is presented by Wagner [5]. Purposeful configurations are those virtual environments wherein participants have increasingly complex and difficult requirements. Although these activities may be learned in a virtual world, planning and organizational skill are needed for real life success and virtual lessons learned can be applied in real world scenarios. General Purpose environments lend themselves well to classroom instructions because the game contains its own set of rules and objectives and the instructor does not have to design these for each application or lesson.

### **1.3 Motivation**

#### *1.3.1 Marketing*

A challenge for Credit Unions is to inform potential customers about the benefits of choosing a Credit Union as their provider of banking services. Credit Unions have several competitive advantages over commercial banks and savings and loan organizations.

Depository institutions commonly referred to as "banks" provide basic financial services to individuals and businesses. Depository Institutions are organized and owned in a variety of ways. Some operate nationwide and internationally; among the largest are JP Morgan Chase, Wells Fargo, the Royal Bank of Canada and the Bank of New York. These have a national charter and are owned by shareholders. Regional banks typically serve customers in one or two states and are also typically owned by shareholders. Community banks may be smaller and usually operate within a single state. These may be owned by shareholders or may be privately held. Savings and Loan organizations are owned by their depositors. Credit Unions are nonprofit, owned by members who must have some affiliation, such as place of employment or an organization. Credit Unions are associated

with, but independent of, the employer or organization.

Each of these types of depository institution are similar in function, yet differ in charter and federal and state regulatory agency. All types offer basic financial services such as checking and savings accounts, certificates of deposit; debit and credit cards; and automotive, real estate and other loans. Since the implementation of the Gramm-Leach-Bliley act in 1999, many depository institutions also offer insurance products and investment services.

Credit Unions and Savings and Loan associations are nonprofit and owned by account holders or members. As such, there is no expectation of dividend payment to shareholders and less revenue is needed because there is no profit expectation. In addition, Credit Unions are exempt from Federal Income tax liability. The combination of tax exempt status and lack of need to pay dividends enables Credit Unions to offer loans at lower rates and to pay higher returns for deposits. These are distinct competitive advantages for Credit Unions. The financial products offered by a credit union are similar to those offered by other depository institutions, but the fees for deposits and loans are typically better than those among Community Banks operating in the same markets.

Informing potential customers of these benefits of credit union membership is a long standing challenge. Aside from routine advertising at the local level, word of mouth is another means for promoting credit union membership. The Financial literacy game provides an innovative method for educating teens and young adults about the benefits and services offered by Credit Unions while increasing their financial responsibility awareness.

### *1.3.2 Risk Reduction*

Depository Institutions are exposed to a variety of risks. Default risk relates to customers who borrow more than they can afford. When a customer applies for a loan to purchase a home or car, a credit report score gives the lender an

indication of the customer's ability to repay. A better (higher) credit score reflects less default risk exposure and means that the borrower is more likely to have the loan approved, and at a lower interest rate.

Teens and young adults may not understand that their spending choices affect their credit score and their ability to save more for retirement or other objectives. The value of the Credit Union Island Financial Literacy game is that it provides training for teens and young adults about matters pertaining to wise spending choices and personal responsibility. Students learn about earning, budgeting, credit management and accumulating savings and building equity in a home.

Credit Union Island players also become familiar with the process of applying for and obtaining a car loan or home mortgage. The factors that are included in both the loan application process and the approval decision are introduced in the game.

Young adults who know more about financial products will become better customers and will be less likely to overextend themselves in debt. These customers should be less likely to default on loans. Both the lender and the borrower will be well served by this result.

## **2. BACKGROUND**

### **2.1 Second Life and 3-D Virtual Environments**

Second Life (SL) [6] is arguably the most popular 3-D Online Virtual World with more than 10 million registered accounts. A Virtual World, also known as Synthetic World [7], is a computer-simulated persistent environment similar to the real world. It is usually created for its users (also known as residents) to inhabit and interact through avatars. An avatar is the user's representation in the virtual world. Like many other virtual worlds, SL can support a massive number of players to be online at the same time. Thus it is also called a massively multiplayer online virtual world.

SL includes various communication methods including text chat, Instant Message (IM), and voice chat. Chat is usually used to talk with other

residents locally in a public fashion, and all the residents nearby within a certain distance can hear it. IM is used for private conversation among two or more people. Other people cannot hear it even they are nearby. SL supports voice chat through Voice over Internet Protocol (VoIP). SL also provides various gestures and animations to enrich the communication.

SL provides a wide spectrum of online activities, including arts, science, sports, and education. Within it, the residents can explore, meet other residents, socialize, and participate in all kinds of activities. For example, you could attend a really good performance played by famous musicians, and it could be free.

SL also provides powerful creation tools including a 3-D modeling tool, and a script language called Linden Script Language (LSL). LSL is an event-oriented language, and its syntax is similar to C. The 3-D modeling tool is used to create objects in SL, while LSL is used to add logic to the objects and control the objects' behaviors. Most of the contents in SL are actually created by its users using these creation tools. And the users own the intellectual property of their creations.

SL has made its client software open source, and plan to open-source its server software in the future. SL supports in-world (i.e. inside SL) and out-world (i.e. outside SL) interaction mechanism by using XML-RPC and HTTPRequest. By using these open and extensible features, residents have developed various tools bridging SL and real life. For instance, Sloodle (<http://www.sloodle.org>) is a virtual environment learning system that integrates SL and the Moodle learning-management system [8].

## **2.2 Current Financial Literacy Education Situation**

Many teens and young adults obtain their understanding about personal finance from observing their parents' spending behavior. A child may notice a parent making purchases in grocery or department stores using debit or credit cards. The child might not understand the

association between the purchase and the funds that are behind the expenditure. When teens and young adults first make independent choices about financial matters and spending patterns, they may have an unrealistic perception of what they can afford. In an attempt to maintain the same level of consumption as their parents they quickly accumulate credit card and student loan debt.

There are other financial literacy issues that are confusing but important for young adults. Establishing and maintaining a satisfactory credit score affects a variety of areas such as eligibility for consumer credit, a home mortgage and automotive insurance rates.

It is not uncommon for a graduate of a state university to graduate with \$60,000 in student loan debt and several thousand dollars of credit card debt. Furthermore, graduates of professional programs, such as law school or graduate school often accumulate with \$100,000 or more in student loan debt. Most American graduate students have 6 or more credit cards and for a significant number of these, the total debt of these cards is greater than \$15,000.

Teens may make most of their purchases with cash, debit cards or gift cards. They might not realize that to purchase a large ticket item, such as a car, it is often necessary to borrow most of the money. Furthermore, the complexities of making a proper choice and applying for a loan is overwhelming. This is in contrast to the ease with which college students can obtain credit cards.

## **3. RELATED WORK**

### **3.1 Appalachian Tycoon**

Ye et al. from Ohio University have developed an environmental education game for high school students, Appalachian Tycoon, in SL [6]. It aims to let students increase environmental awareness through a fun game.

The game is designed to specifically simulate stream pollution. It is a single-player game in which the player serves as the user of the stream bank, which is initially grassland. Initially the player is given 1000 points (representing money)

and 200 time units. In the game, the player can spend money developing the stream bank by choosing one of the following options: surface mining, power plant, commercial farm, organic farm, residential land, and planting trees. . The goal of the player is to maximize both economic and environmental benefits from the investment, i.e. to gain a score as high as possible, in the limited time. As the game proceed, the player will stay informed how many points he or she has gained or lost and why. To get a good result in the game, the player has to know the effects every land use option does to the environment, and they can also see these effects in the game. So the player can learn about environmental issues unconsciously by playing the game. A screenshot of Appalachian Tycoon in action is shown in Figure 2. The game has been tested among students from Athens High School and Meigs High School, and got promising results from their survey answers.



Figure 2. A screenshot of Appalachian Tycoon in action

### 3.2 Virtual P3<sup>1</sup>

Fang et al. have designed and developed a computer game named Virtual P3 in which the players could learn the knowledge of chemical exposures in daily life while they are having fun [11]. It is a computer-simulated 3-D game that

aims to improve public awareness of chemical pollutants in their daily life and of the alternatives to protect their health. It uses the form of Monopoly Game, the best-selling commercial board game in the world, and game rules are similar to the original. . However, instead of the economic-profit-centered theme in the traditional game, Virtual P3 advocates ‘environmental profits’, which represent the positive impacts on the environment. Players will try to earn as much ‘eco money’ as possible by taking various environmentally conscientious actions. The game is developed on OpenSimulator<sup>2</sup>, an open-source 3D Application Server, which is similar to Second Life server. Since it is open-source, we can set up our own server, and have the full control of the content. A screenshot of Virtual P3 is shown in Figure 3. In April 2008, Virtual P3 won an honorable mention in the 2008 U.S. EPA P3 (People, Prosperity, and the Planet) competition in Washington, D.C. At the competition Expo, the game not only received highly positive comments from the judge panel, but also drew a large group of children as well as adults, including teachers from elementary schools and middle schools.

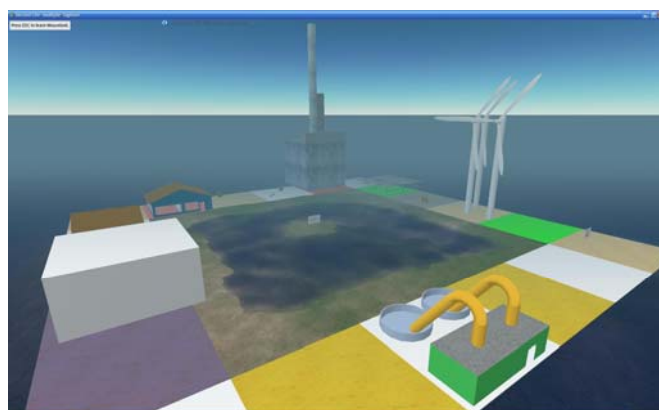


Figure 3. A screenshot of Virtual P3

<sup>1</sup> P3 (People, Prosperity, and the Planet) is EPA's explanation of P3, while P3 (Play, Participation, and Protection) is our explanation of P3.

<sup>2</sup> [http://opensimulator.org/wiki/Main\\_Page](http://opensimulator.org/wiki/Main_Page)

### 3.3 Two software engineering educational games in SL

To enhance software engineering education, En et al. have developed two 3-D multiplayer online software engineering educational games in SL: the SL Groupthink game, and the Role Play Game for Software Engineers (RPG-SE) game [9]. They have been applied in two computer science classes, one at Ohio University, the other at the University of Mary Washington. By playing them, students learn fundamentals of software specification activities and principles of software development processes. According to the data collected from student surveys, most of the students thought these two games are really helpful.

### 3.4 Other Related Work

## 4. FINANCIAL CONCEPTS PRESENTED IN CREDIT UNION ISLAND

The goal of promoting financial literacy among teens and young adults is challenging because most of these people have little experience with money matters. It is easy to overwhelm and confuse students because the expenses related to establishing and maintaining an independent lifestyle issues are so complex. As teens enter the adult world, they are immediately bombarded with opportunities to go into debt, in the form of credit cards, store issued credit cards and auto loans. The process of obtaining a home loan can be overwhelming, even for someone who has years of life experience. Many college graduates have overwhelming student loan debt.

In light of this, we have established a priority of subjects that are included in financial literacy training. The first objective is for the player to understand that there are high costs associated with purchasing a car, buying a home and everyday living expenses. There are several topics that are essential for the development of financial literacy. The area of **Money Management** includes training about budgets and developing an understanding about Credit Scores and the effect these have on other

financial matters. **Financial Planning** includes development of financial goals, planning for retirement, and good recordkeeping. **Basic Investing** covers the fundamentals of checking and savings accounts, certificates of deposit, investing in mutual funds or stocks and bonds. Also in this area is a discussion of the tax shelters and other advantages that are associated with IRAs, 401(k) and 403 (b) plans. **Insurance** matters cover the importance of Auto, Homeowners and Renters Insurance, Life and Health and Long-Term Care coverage. **Residence** training covers the rent or buy - an Apartment or a House - decision and the advantages and disadvantages of these and the process of selling a home and moving. **Career choices** address the decision to attend college or seek employment, deciding on a major and whether to seek part time employment while in school.

## 5. GAME DESIGN

### 5.1 Architecture

There are several aspects that need mentioned in regards to the games architecture. We have the main portion of the game in a HUD, which can be purchased on the island and will auto attach to the avatar. There are also items throughout the island which are scripted to provide interaction during gameplay. Some of these items include vehicles at the car dealership, "For Sale" signs in the housing development and a loan officer at the dealership. When these items are clicked they send a message to the entire island of which avatar is interacting with the item. These coded messages are read by the HUD, parsed for data and then sent to multiple scripts within the HUD. The use of multiple scripts in the HUD is largely due to space limitations for an individual script in Second Life. We divided the scripts into logical tasks. These include: listening for dialog messages, timed game events, credit score, car details, home details, quest interaction, and navigation just to name a few. As you can imagine, some scripts need information stored in others to complete their tasks. An example might be when someone buys a car. The car script



needs to first see if you have a car to determine if you get a trade in amount from the dealership. It then sends a message to the credit script to get your rating. The credit script will check with the home script and others (cash, age, etc) to determine what your credit score should be. Once the credit score is calculated and sent back to the car script, purchasing a car can commence. All of this complexity also needs to be efficient or the person playing the game will notice a lag. One way to help with this efficiency was to spread out the scripts into multiple objects in the HUD. This allows us to send messages only to a certain object and the others do not need to parse and interpret this data. However, scripts that share data regularly were kept in the same object, allowing only one message be sent to that object and interpreted by all those scripts.

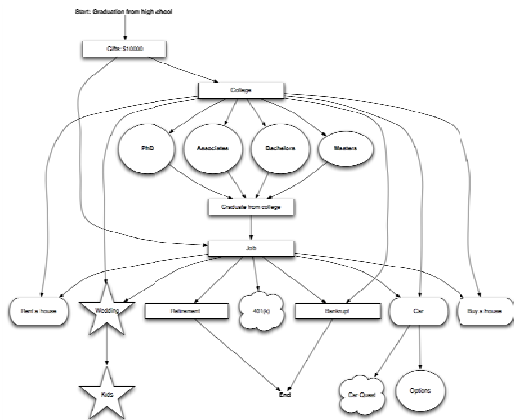


Figure 4. Overall game design diagram

## 5.2 Quests

In the process of the game, players must complete a list of questions that test their knowledge of different financial situations. These questions come when players make major life decision such as buying a car or house. Before the questions are asked, players can choose to view a video that presents information on the given quest. The quests are meant to inform the players about what needs to be known when purchasing certain life items.

The way each quest works is when the player navigates through the game and gets to a scenario

where a purchase is possible a screen is displayed. For example, when the players go to the car dealership there is a screen on the wall that the player can touch where a video is presented. The car quest has a video of a person at a car dealership speaking with a car dealer. This shows a typical situation that a person may go through when trying to purchase a car. It also lets the player listen to information that is imperative to know when making such major life decisions.



Figure 5. Car purchase options

There are a number of quests currently in the game. Some quests topics include: how to purchase/finance a car, the decision to buy or rent a house, and how to finance a house. After the student views the video, approximately four multiple choice question will be asked that test an array of the player’s knowledge on that particular topic. Unbeknown to the player, the more questions that are answered correctly the better deals they will receive from the dealer.

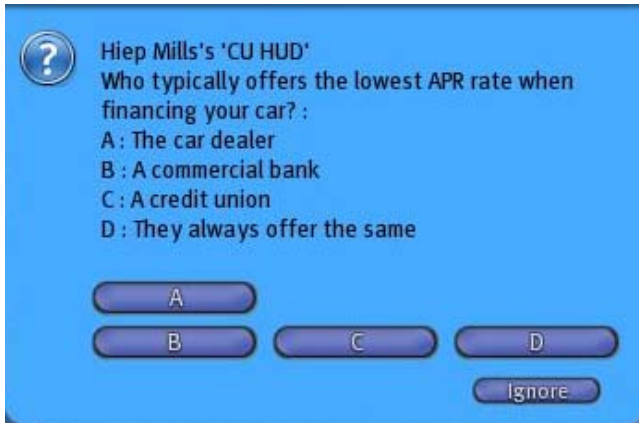


Figure 6. Sample car quest question

There are many directions that the quest could have gone. In order not to lose a typical player's (high school students) attention, the quests were limited to basic information about each topic. These quests can be as in depth and informative as the real life situations. As the game evolves, future quests will be put into the game that covers more topics.

Every time a player goes through the game they will be asked questions on the certain topics. The more times the player goes through the game the more in-depth the questions will get. The quests are meant to inform the players and also make sure that they are getting value out of the game.

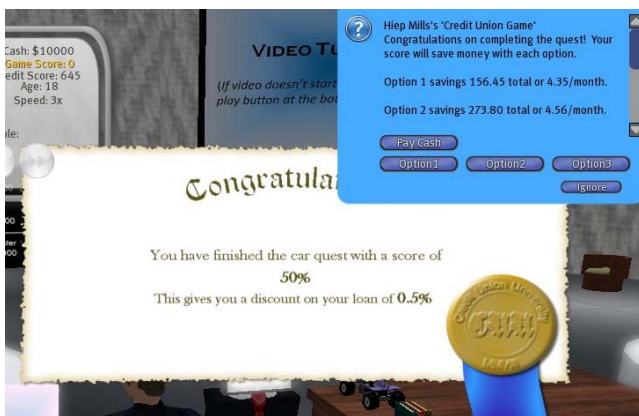


Figure 7. Depending on the score, players receive discount to their car loan

## 6. LEARNING EFFICACY

## 7. INITIAL RESULTS

Usability beta testing within high school students ranging in age from 15 to 18 was completed on

February 6, with the following results found in Table 1. The Credit Union Usability Survey is attached. Item analysis on the scale was satisfactory with only minor changes in the structure of the questions from the pilot and the scale maintained a Cronbach Alpha of .69. In Part 1, a five point Likert Scale with 5 = "strongly agree", 4 = "agree", 3 = "neutral", 2 = "disagree" and 1 = "strongly disagree" was used to code the outcomes of student reflections on the usability of the Credit Union Island game. Reverse coding was used with negatively stated questions to maintain the integrity of the scale.

Q1	Q2	Q3	Q4	Q5	Q6	Q7	Q8	Q9	Q10
3.43	3.17	3.52	3.17	3.63	3.38	2.50	3.24	2.78	3.17
Q11	Q12	Q13	Q14	Q15	Q16	Q17	Q18	Q19	Q20
3.08	2.56	3.17	3.51	2.30	3.57	2.74	3.17	2.85	3.17
Q21									
2.56									

Table 1. Part 1: Mean Scores for Usability Testing Indicating Agreement with Game Structure (n = 54)

It is interesting to note that lowest value on the Likert scale occurred in question 15, "I think the game is a waste of time for learning finance. The value of 2.30 which fell within the "disagree" range suggests that students find the game a useful endeavor. Question 20 garnered a high value of 3.55 (close to 4 = agree) in which the students indicated that "The words were easy to read". This is an interesting value considering the fact that often students do not read the content of the game or complain that the reading level is high or they lack understanding of terms. Question 5 had the highest value on the usability scale for game structure with a 3.63 (close to 4 = agree) which stated, "I had difficulty in navigating the game". This score along with student comments suggests to the game designers that some changes need to be made in the navigation from one section of the island to another so that avatars can move through the environment in a more understandable fashion.

S1	S2	S3	S4	S5
3.36	3.38	3.30	3.52	4.0

**Table 2.** Part 2: Mean Scores for Usability Testing Indicating Satisfaction Level of Game Play (n=54)

In Part 2, a Likert scale of 1 to 5 was also used with the Satisfaction Level of Game Play (5 = “strongly agree”, 4 = “agree”, 3 = “neutral”, 2 = “disagree” and 1 = “strongly disagree”). The satisfaction level with game play produced higher mean scores than the usability scores for game play. Satisfaction Question 5, “How satisfied are you with this new way of learning?”, provided a score of 4.0 (agree) which was the highest score obtained in the beta testing. In the Satisfaction Level for Game Play, all scores were in the “agree” category ranging from 3.30 to 4.0 which suggests that students were in agreement that this form of game play improved their financial skill and provided enjoyment in learning about finance.

## 8. DISCUSSIONS AND LESSONS LEARNED

### 8.1 Technology

Designing a game in Second Life that mimics real life in many ways presents numerous difficulties. The most restrictive difficulty we faced from a programmer’s perspective is the limitations of the LSL2 scripting language used on the Second Life server. This language was designed to give novice users the ability to write useful scripts. While it serves its intended purpose, little thought seems to have been given in the area of expansion. The language does not support Object Oriented programming or dynamic memory allocation. When these issues are combined with a limited 16KB stack, creating the logic to include the complex calculations and multitude of options used to mimic real life financial situations becomes quite difficult.

When the game was first being developed, the logic was still fairly simple and the 16KB stack was not yet posing a problem. As the game

became more complicated and more features began being added, the limitations started to restrict each feature we began to implement. To overcome these limitations we developed a number of solutions.

To ease the pressure on the 16KB stack, we used linked messages to communicate between scripts and limited each script to only a small number of variables. Each script listens for their messages in a comma separated format. The script breaks these messages into pieces and treats one part as a function call and the remaining parts as data to act on in that function. Since each real function call carries overhead, each function created had to be compared to the memory used if we kept the code inline. Because of this comparison if a function was used in only a few places and relatively small in complexity it was more efficient to keep the code inline. All of these items combine to make a complicated architecture to the code, which impedes bug fixing and new feature implementations.

More recently, Second Life has added the Mono scripting-engine to the system. With this addition, scripts are given a 64KB stack and dynamic memory allocation. These advantages have given our scripts more space and alleviated many of our memory issues. We still have been forced to maintain our architecture as the source code is still in the LSL format, disallowing Object Oriented programming. Since Mono supports other languages, the hope is that Second Life will eventually support other languages for scripting. If this occurs, we can restructure the scripts to include Object Oriented code, pointers, and includes. These features will make expanding, reusing, and maintaining the code more manageable.

It is extremely useful to begin with as many scripts as possible. Although this sounds counterproductive, when our project expanded it made programming in LSL2 much simpler. The alternative is to separate the code when needed, which introduces more bugs and becomes a tedious task.

It would be good to separate the code, and build the structure for storing and communicating between scripts first. This gives you a base of how much memory your script is using just to communicate, and then you can begin to make a project inside this structure. As you program, continue to check the allocated memory for your script and continue to evaluate what data needs stored in each script.

Avoid the list type in LSL if possible. This data structure is extremely useful, but uses space for the variables and also to store what type each variable is. When developing a large project this memory use overshadows any advantage in readability that can be gained by the list type.

## 8.2 Multidisciplinary Development Team

Developing a 3-D computer game for learning requires expertise from the following types of specialists:

- Computer scientists, for game coding and scripting;
- Education experts, for evaluating and improving learning effectiveness;
- Domain experts, for selecting and refining content;
- Art designers, for developing 3-D structures and producing machinimas;
- Project managers, for project management.

We had assembled a multidisciplinary team of faculty and students from Computer Science, Educational Studies, Finance, and Communication, including a Computer Science faculty member, a Computer Science Ph.D. student, two Computer Science Master's students, an Educational Studies faculty member, an Educational Studies Ph.D. student, a Finance faculty member, an MBA student, a project manager, an art designer, a film student, and two art design students. In addition, a team of executives from the credit union industry worked with the project team to share their vision and insights. In particular, one of them worked closely with the Ohio University project team and

functioned as a team member. Furthermore, the Ohio University project team worked with teachers and students in the region to beta-test the game during development and received valuable feedback.

The multidisciplinary nature of the project team and the convenient access to industrial expertise was an important factor that helped make the project a success.

## 9. FUTURE WORK

As we look to continue development on the next phases of the game, we want to discuss future work and pass on some ideas. The overall scope of the games potential is tremendous, and we want to try to break it down into bite size pieces where possible. One area we may want to use as a guideline is the financial life stages individuals go through.

For example:

**Childhood:** Can be implemented as a tutorial stage where goal is to establish the basic game play mechanics for the rest of the game. We want to cover basics of savings, budget, interest rates, deposits, withdrawals, chores, and allowance.

**College:** Planned for phase 2 of the game, players will be able to choose from multiple college majors, which will have their own durations, fail rates and activities. In addition to this, we can expand to have student loan choices, borrow from mom and dad, budget to pay bills (electric, gas, etc), credit card offers, tough choices (concert, road trip, etc).

**Career:** Planned for phase 2 of the game, players will be able to choose from multiple career choices with salaries, promotions, and activities.

**Home Ownership:** Currently, we have different loan types (1st mortgage, 2nd, etc), housing choices (buy and fix, buy and live, etc), and housing upgrades that can add value (home equity), market conditions that can improve or devalue your home. Future things to consider could be crime rate, living within your means, budgeting for unexpected home repairs and

buying a house you can afford. We have some areas you can make money. Can you buy run down houses and 'flip' them or buy multiple houses and rent them to others?

**Entrepreneurs:** Can be considered for adding this to both after and before college career option. If they choose an entrepreneurship, things that can be focused on include marketing, sales, products, company name and logo, hiring, firing, bank loans, and venture capitalists.

**Life Crisis:** Things that can be considered for future work are medical costs, death in family, stock market crash, housing market crash, lost job, and child issues.

**Retirement:** Currently we have 401K in the game. For future work, budget, pay off loans vs. investing and making minimum payments, pension plan, stocks, bonds with insurance for each of the options can be considered.

Each of these stages provides a variety of quests related to decisions and planning that may need to be considered. As we look even more long term, we may want to consider each of these stages an island of their own with various quests that need to be mastered before you can travel to the next. This will do a few different things:

- It will create more segmented areas of concentration which allow for shorter more focused lesson plans,
- An ability to create a graduation process, similar to many video games currently on the internet, creates motivation to move on and receive more benefits
- An ability to segment out real world incentives and additional educational resources related to particular subject matter
- An ability to make each decision point more enriching and comprehensive which will ultimately enhance the learning process, but more importantly modify the players' behavior in the long term.

- Plus a variety of other options for both in Second Life and in OpenSimulator in the future.

## 10. SUMMARY

The Credit Union Island project represents the next era in Financial Literacy education and implements the latest technology for training and information dissemination. The team has designed, successfully implemented and validated the educational effectiveness of the game. Plans are underway for expansion of the material presented to incorporate other components of financial literacy education.

## 11. Acknowledgements

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